

# Consultant Earning Opportunities




## Consultant

**Bonuses:**

- Earn 20%–25% on all sales
- Earn an extra 2% after \$15,000 in career sales
- 50 Pampered Chef dollars Recruiting Bonus\*\*

**Active Requirement:**

- \$150 monthly personal sales\*



## Senior Consultant

**Bonuses & Overrides:**

- 1% override on personal sales
- 1% override on personal recruits' sales
- 50 Pampered Chef dollars Recruiting Bonus\*\*

**Monthly Requirements:**

- \$150 personal sales
- 1 active recruit



## Team Leader

**Bonuses & Overrides:**

- 2% override on personal sales
- 2% override on personal recruits' sales
- 1% override on indirect recruits' sales
- 50 Pampered Chef dollars Recruiting Bonus\*\*

**Monthly Requirements:**

- 2 active lines
- \$750 personal sales
- \$2,500 team sales



## Director

**Bonuses & Overrides**

- 3% override on Personal Team sales
- 3% override on 1<sup>st</sup> Generation
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$10 Activity Bonus per active Consultant

**Promotion Requirements:**


- 5 active Personal Team Consultants
- \$750 personal sales/\$5,000 Personal Team sales

**Monthly Maintenance Requirements:**

- \$750 personal sales/\$5,000 Personal Team sales

**Elite Seller: (alternate Director requirements)**

- \$75,000 personal sales in past rolling 12 months and \$6,000 personal sales in current month



## Advanced Director

**Bonuses & Overrides:**

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- ½% override on 2<sup>nd</sup> Generation Team
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$10 Activity Bonus per active Consultant
- \$100 Bonus per qual. 2<sup>nd</sup> Generation Directors (max. \$300 monthly)
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

**Monthly Requirements:**

- 1 – 1<sup>st</sup> Generation Director
- \$750 personal sales/\$5,000 Personal Team sales
- \$12,000 organizational sales



## Senior Director

**Bonuses & Overrides:**

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1% override on 2<sup>nd</sup> Generation Team
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$10 Activity Bonus per active Consultant
- \$100 Bonus per qual. 2<sup>nd</sup> Generation Directors (max. \$300 monthly)
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

**Monthly Requirements:**

- 3 – 1<sup>st</sup> Generation Directors/1 – 2<sup>nd</sup> Generation Director
- \$750 personal sales/\$5,000 Personal Team sales
- \$24,000 organizational sales



## Executive Director

**Bonuses & Overrides:**

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1% override on 2<sup>nd</sup> Generation Team
- ½% override on 3<sup>rd</sup> Generation
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$10 Activity Bonus per active Consultant
- \$500 Car Allowance
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

**Monthly Requirements:**

- 6 – 1<sup>st</sup> Generation Directors/2 – 2<sup>nd</sup> Generation Directors
- \$750 personal sales/\$5,000 Personal Team sales
- \$48,000 organizational sales



## Senior Executive Director

**Bonuses & Overrides:**

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1¼% override on 2<sup>nd</sup> Generation Team
- ½% override on 3<sup>rd</sup> Generation
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$10 Activity Bonus per active Consultant
- \$700 Car Allowance
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

**Monthly Requirements:**

- 9 – 1<sup>st</sup> Generation Directors/5 – 2<sup>nd</sup> Generation Directors/1 – 3<sup>rd</sup> Generation Director
- \$750 personal sales/\$5,000 Personal Team sales
- \$100,000 organizational sales



## National Executive Director

**Bonuses & Overrides:**

- 4% override on Personal Team sales
- 4% override on 1<sup>st</sup> Generation
- 3% override on 2<sup>nd</sup> Generation Directors
- 1½% override on 2<sup>nd</sup> Generation Team
- ½% override on 3<sup>rd</sup> Generation
- 50 Pampered Chef dollars Recruiting Bonus\*\*
- \$10 Activity Bonus per active Consultant
- \$900 Car Allowance
- 2<sup>nd</sup> Generation Director Leadership Development Bonus†

**Requirements:**

- 12 – 1<sup>st</sup> Generation Directors/9 – 2<sup>nd</sup> Generation Directors/3 – 3<sup>rd</sup> Generation Directors
- \$500 personal sales/\$5,000 Personal Team sales
- \$200,000 organizational sales



\*Personal sales = commissionable sales

\*\*On personal recruits who reach \$1,250 in sales within their first 90 days, as long as recruiter is active in the month that occurs.

† \$500 Bonus awarded when a new 2nd Generation Director is promoted. Effective July 29, 2019. See Consultant Policy Guide for complete details.